

# 2022 ANNUAL REPORT



# Report of the President and General Manager

### are taking



GENERAL MANAGER BRAD BIERSTEDT



PRESIDENT
PAUL T.
BRYSCH JR.

karnes electric cooperative's board of directors and the co-op's employees want to take this opportunity to personally invite you to this year's annual meeting. The annual meeting gives us the opportunity to bring members together to learn more about how the cooperative is working to serve current and future needs. As KEC celebrates 85 years of service to our members, we continue to strive to offer reliable electric service at the lowest possible cost while remaining financially strong.

Moving into the third year of the pandemic, 2022 added new challenges to the already complex and quickly changing electric industry landscape. Inflation and supply chain delays added to this complexity. Over the past year, we have seen unprecedented disruptions in the supply chain for critical electrical equipment. Backlogs exist across the board with transformers, meters, conductors, utility poles, service vehicles and equipment parts essentially, all the things needed to keep the system running efficiently. Manufacturers have not been able to keep pace with a significant increase in demand coming out of the pandemic. Lead times for ordering

transformers jumped from one or two months to as long as two years. These disruptions, combined with substantial price increases, have presented significant operational challenges.

Our board and staff stay active in policy affairs, monitoring legislation and regulations that impact electric cooperatives across the state. Together with Texas Electric Cooperatives, the statewide association of electric cooperatives, and South Texas Electric Cooperative, the generation and transmission cooperative that is KEC's wholesale power supplier, we continue to provide constructive input to our state legislators and the Electric Reliability Council of Texas concerning market reform issues, grid stability and the rising cost of transmission rates in the aftermath of the February 2021 winter storm.

We continue to grow, and so does our commitment to providing affordable and reliable electric service to our membership. Annual kilowatt-hour sales totaled 1,303,137,821 kWh, a 15% increase over 2021 sales. This sales milestone helped us to overcome increases in materials and operating and maintenance costs. KEC has not increased its base rates in 14 years, since our last cost-of-service study in 2009. What has increased is our power supply costs, which are passed through to members through the power cost recovery factor. Power costs make up 78% of our total operating expenses. Therefore, it is critical that we work closely with South Texas EC to manage generation resources and ensure that we get the best possible savings for our members. Wholesale power costs were greater than expected primarily due to the increase in the market price of natural gas, which is used for power generation. In 2022, the average residential rate members paid for power, based on a monthly usage of 1,000 kWh, was 11.4 cents per kilowatt-hour, compared to 10.1 cents per kilowatt-hour in 2021.

As you will see in the annual financial report, the cooperative

remains financially strong and well positioned to meet the needs of our members. In October 2022 the board of directors authorized a total of \$1,454,099 in capital credits to be returned to our members. A capital credits return is a benefit you receive for buying electricity from a cooperative. Since 1989, KEC has returned a total of \$21,714,902 in capital credits.

Improving the resilience of our electric distribution grid is a major priority for KEC. Our focus is on maintenance programs that improve the safety and reliability of our system. We continue to invest in pole testing and remediation, right-of-way clearing and vegetation management, and construction work plan projects aimed at identifying older electric distribution facilities in need of replacement in our service territory. Due to the high demand of service requests in northeastern Atascosa County, STEC began construction on the new Loxley substation that will allow KEC to build distribution line feeders to meet future power demand in the Verdi, Fairview and Leming areas. The Loxley substation is scheduled to be completed in 2024.

As your electric provider, we are committed to providing you with safe and reliable service. We continue to regularly inspect and maintain equipment and complete preventive maintenance work on regular cycles. Our emphasis on safety and security remains high and at the forefront of everything we do. In 2022, KEC was evaluated through the Rural Electric Safety Achievement Program, a comprehensive systemwide inspection program to improve safety. In a true testament to our focus, KEC once again improved scores overall compared to previous inspections. The RESAP evaluation reviews all areas of KEC's safety program, including work site inspections, facility inspections and one-on-one employee interviews.

As always, our membership remains the cooperative's focus. In 2022, we were able to utilize a few pieces of technology to not only increase communications with our members but also improve the accessibility of doing business with KEC. One of these advances is digital signing, also known as e-sign, which enables members to sign a membership agreement using a desktop computer or mobile device. This feature facilitates transferring and reconnecting existing services. Another benefit we are excited to offer our members is text notifications for power outages and emergency alerts. This service will provide up-to-date information about power outages and various emergency events, such as a hurricane or other weather emergency, directly to a mobile device. We continue to make improvements to these notifications with the valuable feedback we get from our members.

As part of our commitment to support our community, we award scholarships to graduating students pursuing higher education. We are proud to announce that in 2022, we awarded scholarships to 10 students from across our service area in the amount of \$1,500 each. Eight scholarships were awarded to students attending a qualifying four-year university, and two scholarships were awarded to students attending a two-year or vocational college. Including this year, the cooperative has provided 268 scholarships totaling \$272,200.

We partnered with CoBank, one of our financial lenders, through their Sharing Success program, to support local not-for-profit agencies in our service area. In 2022, KEC proudly awarded \$2,500 in donations to three organizations, with CoBank generously matching each donation for a combined total of \$15,000 in community support.

### Those recipients included the Children's Alliance of South Texas, a nonprofit child advocacy center that provides free counseling from licensed professionals for child victims of abuse. Another recipient for 2022 was the Kenedy Education Foundation, which offers resources to teachers to support programs that enhance the academic performance of students in the Kenedy Independent School District. The final recipient of the vear was McMullen County Partners for the Accelerated Learning of Students, which offers access to quality resources for educational and extracurricular activities. We look forward to sustaining this partnership with CoBank to continue to empower our commu-

Our dedicated board of directors and employees work hard to provide for the needs of the cooperative and will continue to strive to improve all aspects of our business—from the safety of our employees and members to electric reliability, member service, technology and financial performance.

We hope you will join us at this year's annual meeting. Once again, we will offer our members a choice between attending a walk-through or a traditional in-person meeting. Whichever choice you make, we look forward to seeing you.

Paul T. Brysch Jr.
President

**Brad Bierstedt** General Manager

### **Board of Directors**



Paul T. Brysch Jr.



Frank A. Geyer Jr.



L. Scott McClaugherty IV



Shirley Hofmann



David R. Nieschwitz



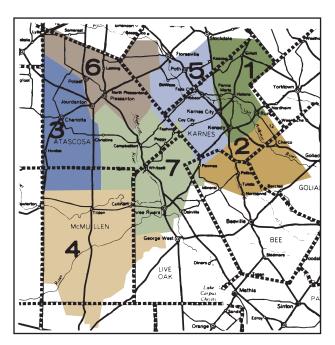
Clif Royal



Larry R. Schendel

Center bottom row

### **Director Districts**



| DISTRICT | DIRECTOR                 | TERM EXPIRES |
|----------|--------------------------|--------------|
| 1        | Larry R. Schendel        | 2025         |
| 2        | Shirley Hofmann          | 2024         |
| 3        | Frank A. Geyer Jr.       | 2023         |
| 4        | L. Scott McClaugherty IV | 2025         |
| 5        | Paul T. Brysch Jr.       | 2024         |
| 6        | Clif Royal               | 2024         |
| 7        | David R. Nieschwitz      | 2023         |

# **Statement of Income and Patronage Capital**

| AS OF DECEMBER 31                                | 2022                           | 2021                           |
|--|--------------------------------|--------------------------------|
| ODERATING REVENUES                               |                                |                                |
| OPERATING REVENUES Residential                   | \$ 25,690,499                  | \$ 22,503,007                  |
| Irrigation                                       | 4,537,820                      | 2,437,623                      |
| Commercial and Industrial                        | 93,818,226                     | 72,458,368                     |
| Rent From Electric Property                      | 0.0,0.0,000                    | , ,                            |
| and Other Electric Revenue                       | 37,349                         | 37,349                         |
| Other  | 595,776                        | 429,112                        |
| Unbilled Revenue                                 | 2,550,000                      | 540,000                        |
| Total Operating Revenue                          | \$127,229,670                  | \$ 98,405,459                  |
| OPERATING EXPENSES                               |                                |                                |
| Purchased Power                                  | \$ 99,851,468                  | \$ 72,813,526                  |
| Distribution—Operation                           | 2,585,202                      | 2,326,350                      |
| Distribution—Maintenance                         | 3,210,704                      | 4,318,224                      |
| Consumer Accounts                                | 1,678,673                      | 1,579,006                      |
| Administrative and General                       | 4,404,082                      | 3,928,197                      |
| Depreciation and Amortization                    | 9,283,543                      | 8,111,241                      |
| Taxes  | 308,062                        | 265,751                        |
| Other Interest Expenses Total Operating Expenses | 26,450<br><b>\$121,348,184</b> | 80,027<br><b>\$ 93,422,322</b> |
| iotal Operating Expenses                         | \$121,540,104                  | \$ 93,422,322                  |
| OPERATING MARGINS                                |                                |                                |
| Before Fixed Charges                             | \$ 5,881,486                   | \$ 4,983,137                   |
| Interest on Long-Term Debt                       | (686,508)                      | (641,663)                      |
| After Fixed Charges                              | \$ 5,194,978                   | \$ 4,341,474                   |
| Capital Credits—G&T                              | 2,870,355                      | 3,063,993                      |
| Capital Credits—Other                            | 183,022                        | 233,655                        |
| Net Operating Margins                            | \$ 8,248,355                   | \$ 7,639,122                   |
| NONOPERATING MARGINS                             |                                |                                |
| Interest Income                                  | \$ 140,604                     | \$ 94,628                      |
| Other Nonoperating Income                        | 1,400,238                      | (3,445,588)                    |
| Net Nonoperating Income (Loss)                   | \$ 1,540,842                   | \$ (3,350,960)                 |
| Net Margins                                      | \$ 9,789,197                   | \$ 4,288,162                   |
| NET MARGINS                                      |                                |                                |
| Patronage Capital—Beginning of Year              | \$152,013,829                  | 150,309,852                    |
| Unbilled Revenue Transferred to Other Equities   | (2,550,000)                    | (540,000)                      |
| Patronage Capital Retired                        | (1,475,885)                    | ( 2,044,185)                   |
| Patronage Capital—End of Year                    | \$157,777,141                  | \$152,013,829                  |



MESSAGE FROM SECRETARY-TREASURER LARRY R. SCHENDEL

To the members of Karnes Electric Cooperative, Karnes City:

The accounting firm of Bolinger, Segars, Gilbert & Moss LLP performed an audit of our financial statements for the year ended December 31, 2022.

We received a clean opinion on that audit. The complete audit report is on file at the headquarters office of Karnes Electric Cooperative.

Larry R. Schendel

Secretary-Treasurer
Karnes Electric Cooperative

### **Balance Sheet**

YEARS ENDED DECEMBER 31 2022 2021

#### **ASSETS**

| UTILITY PLANT AT COST   |               |               |
|---|---------------|---------------|
| Electric Plant in Service   | \$323,442,323 | \$286,203,711 |
| Construction Work in Progress                                       | 3,202,817     | 25,884,530    |
| Aid to Construction   | (171,209,095) | (162,419,707) |
|   | \$155,436,045 | \$149,668,534 |
| Less: Accumulated Provision for Depreciation                        | 33,986,315    | 28,126,815    |
|   | \$121,449,730 | \$121,541,719 |
| OTHER PROPERTY AND INVESTMENTS<br>AT COST OR STATED VALUE           |               |               |
| Investments in Associated Organizations                             | \$ 53,567,478 | \$ 50,633,842 |
| Other Investments   | 346,753       | 330,543       |
|   | \$ 53,914,231 | \$ 50,964,385 |
| CURRENT ASSETS  |               |               |
| Cash—General  | \$ 14,084,647 | \$ 4,907,933  |
| Short-Term Investments  | 3,000,000     | 5,000,000     |
| Accounts and Notes Receivable (Less Allowance for Uncollectibles of |               |               |
| \$139,159 in 2022 and \$171,028 in 2021)                            | 8,243,458     | 7,104,390     |
| Unbilled Revenue  | 11,100,000    | 8,550,000     |
| Materials and Supplies at Average Cost                              | 6,716,212     | 4,708,196     |
| Other Current and Accrued Assets                                    | 221,029       | 193,777       |
|   | \$ 43,365,346 | \$ 30,464,296 |
| Total Assets  | \$218,729,307 | \$202,970,400 |

### **EQUITIES AND LIABILITIES**

|     | <br>-   |       |
|-----|---------|-------|
| - 1 | <br>ITI | I - 5 |
|     |         |       |

| Memberships                                   | \$  | 90,530     | \$<br>89,080      |
|---|-----|------------|-------------------|
| Patronage Capital                             | 1   | 57,777,141 | 152,013,829       |
| Other Equities                                |     | 11,414,541 | 8,849,608         |
|   | \$1 | 69,282,212 | \$<br>160,952,517 |
| LONG-TERM DEBT                                |     |            |                   |
| RUS Mortgage Notes Less Current Maturities    | \$  | 471,626    | \$<br>525,508     |
| FFB Mortgage Notes Less Current Maturities    |     | 9,916,897  | 10,306,958        |
| CFC Mortgage Notes Less Current Maturities    |     | 5,362,689  | 526,908           |
| CoBank Mortgage Notes Less Current Maturities |     | 4,662,016  | 5,367,909         |
|   | \$  | 20,413,228 | \$<br>16,727,283  |

### OTHER LONG-TERM LIABILITIES

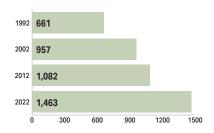
| Deferred Compensation | \$<br>53,782 | \$<br>38,870 |
|-----------------------|--------------|--------------|
|                       |              |              |

### **CURRENT LIABILITIES**

| Current Maturities of Long-Term Debt  | \$  | 1,295,000   | \$  | 1,385,700   |
|---------------------------------------|-----|-------------|-----|-------------|
| Short-Term Line of Credit             |     | 0           |     | 3,902,000   |
| Accounts Payable                      |     | 207,729     |     | 401,385     |
| Accounts Payable—Purchased Power      |     | 8,826,112   |     | 6,541,436   |
| Consumer Deposits and Prepayments     |     | 5,097,057   |     | 5,130,041   |
| Accrued Taxes                         |     | 872,903     |     | 798,503     |
| Other Current and Accrued Liabilities |     | 740,967     |     | 752,809     |
|                                       | \$  | 17,039,768  | \$  | 18,911,874  |
| Deferred Credits                      | \$  | 11,940,317  | \$  | 6,339,856   |
| Total Equities and Liabilities        | \$2 | 218,729,307 | \$2 | 202,970,400 |

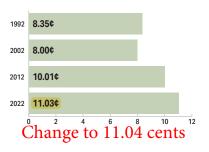
# Average Monthly kWh Usage per Consumer

(Residential Classification)



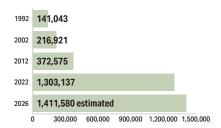
# Average Monthly kWh Cost per Consumer

(Residential Classification)

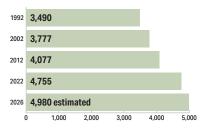


### **Annual kWh Sales**

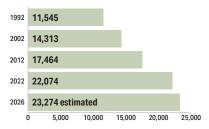
(In Thousands)



### Miles of Line



### **Number of Meters**



# **Where Your Dollar Went**











|      |                 | OPERATIONS AND      |              |          | TAXES AND | MEMBERS' CAPITAL    |
|------|-----------------|---------------------|--------------|----------|-----------|---------------------|
| YEAR | PURCHASED POWER | MAINTAINING SYSTEMS | DEPRECIATION | INTEREST | INSURANCE | CREDITS AND MARGINS |
| 2000 | 66.6¢           | 16.8¢               | 8.3¢         | 5.7¢     | 2.2¢      | 0.4¢                |
| 2001 | 66.7¢           | 16.0¢               | 7.5¢         | 4.9¢     | 2.0¢      | 2.9¢                |
| 2002 | 63.8¢           | 14.8¢               | 7.3¢         | 4.0¢     | 2.4¢      | 7.7¢                |
| 2003 | 65.0¢           | 15.8¢               | 7.4¢         | 3.7¢     | 2.4¢      | 5.7¢                |
| 2004 | 69.0¢           | 15.5¢               | 7.3¢         | 3.7¢     | 2.4¢      | 2.1¢                |
| 2005 | 70.5¢           | 13.3¢               | 6.4¢         | 4.1¢     | 2.1¢      | 3.6¢                |
| 2006 | 70.8¢           | 13.4¢               | 6.0¢         | 4.4¢     | 2.0¢      | 3.4¢                |
| 2007 | 70.6¢           | 14.8¢               | 6.5¢         | 5.1¢     | 1.8¢      | 1.2¢                |
| 2008 | 76.4¢           | 12.2¢               | 5.5¢         | 4.3¢     | 1.5¢      | 0.1¢                |
| 2009 | 70.7¢           | 12.2¢               | 5.3¢         | 4.4¢     | 1.4¢      | 6.0¢                |
| 2010 | 67.9¢           | 13.0¢               | 5.4¢         | 4.3¢     | 1.4¢      | 8.0¢                |
| 2011 | 67.2¢           | 14.1¢               | 5.3¢         | 4.0¢     | 1.4¢      | \$.0¢               |
| 2012 | 66.2¢           | 14.6¢               | 5.2¢         | 3.7¢     | 1.4¢      | 8.9¢                |
| 2013 | 69.4¢           | 12.7¢               | 4.3¢         | 2.6¢     | 1.1¢      | 9.9¢                |
| 2014 | 70.5¢           | 10.8¢               | 3.1¢         | 1.8¢     | 1.0¢      | 12.8¢               |
| 2015 | 67.6¢           | 9.4¢                | 4.0¢         | 1.6¢     | 1.1¢      | 16.3¢               |
| 2016 | 68.3¢           | 9.3¢                | 5.2¢         | 1.3¢     | 1.1¢      | 14.8¢               |
| 2017 | 68.8¢           | 9.4¢                | 5.3¢         | 1.1¢     | 1.1¢      | 14.3¢               |
| 2018 | 69.8¢           | 9.0¢                | 5.2¢         | 1.0¢     | 1.0¢      | 14.0¢               |
| 2019 | 69.1¢           | 9.8¢                | 5.5¢         | 1.0¢     | 1.0¢      | 13.6¢               |
| 2020 | 72.5¢           | 11.4¢               | 6.5¢         | 1.0¢     | 1.5¢      | 7.1¢                |
| 2021 | 74.0¢           | 14.9¢               | 8.2¢         | 0.7¢     | 1.4¢      | 0.8¢                |
| 2022 | 78.0¢           | 9.3¢                | 7.0¢         | 0.6¢     | 1.1¢      | 4.0¢                |

# **Where Your Revenue Came From**

|                        | 2015   | 2016   | 2017   | 2018   | 2019   | 2020   | 2021   | 2022   |
|------------------------|--------|--------|--------|--------|--------|--------|--------|--------|
| Farms and Ranches      | 17.6%  | 15.2%  | 14.3%  | 14.4%  | 14.2%  | 15.2%  | 14.5%  | 12.4%  |
| Towns and Subdivisions | 9.5%   | 8.3%   | 7.7%   | 8.0%   | 7.9%   | 8.5%   | 8.5%   | 8.2%   |
| Irrigation             | 2.2%   | 2.2%   | 2.6%   | 2.5%   | 2.5%   | 3.2%   | 2.5%   | 3.6%   |
| Small Commercial       | 10.2%  | 8.0%   | 7.6%   | 7.6%   | 7.8%   | 7.5%   | 7.2%   | 9.3%   |
| Large Commercial       | 32.5%  | 40.8%  | 42.5%  | 41.5%  | 41.2%  | 41.9%  | 41.9%  | 42.9%  |
| Public Buildings       | 0.2%   | 0.1%   | 0.1%   | 0.2%   | 0.2%   | 0.1%   | 0.2%   | 0.1%   |
| Oil Wells              | 26.9%  | 24.7%  | 24.7%  | 25.3%  | 25.7%  | 23.3%  | 24.7%  | 23.0%  |
| Other Revenue          | 0.9%   | 0.7%   | 0.5%   | 0.5%   | 0.5%   | 0.3%   | 0.5%   | 0.5%   |
| TOTAL                  | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% | 100.0% |

# **Employees**

| NAME                 | TITLE                             | EARS OF SERVICE |
|----------------------|-----------------------------------|-----------------|
| Jacob Asebedo        | Second-Class Lineman II           | 5               |
| Sonny Barrientez     | First-Class Lineman               | 27              |
| Robert Bazan         | Warehouse/Work Order Coordinato   | r 36            |
| Jesse Benavides      | Serviceman                        | 7               |
| Jennifer Berger      | Member Service Representative II  | 2               |
| Bradley Bierstedt    | General Manager                   | 12              |
| Karen Brysch         | Billing Coordinator               | 24              |
| Mary Buehring        | Administrative Assistant/Staking  | 11              |
| Leroy Castillo       | Warehouse Materials Handler       | 4               |
| Esperanza Cumpian    | Member Service Representative I   | 14              |
| Fredrick Currie      | Line Locate Coordinator           | 16              |
| Adolfo De La Garza   | Warehouse Materials Handler       | 30              |
| George De Los Santos | Apprentice Lineman I              | 1               |
| Peter Dragon         | Staking Techician III             | 45              |
| Cory Ebrom           | Purchasing Agent                  | 20              |
| Joe Escandon         | Construction Foreman              | 24              |
| Michael Espinoza     | Second-Class Lineman I            | 1               |
| Rebecca Frazier      | GIS Technician                    | 8               |
| Suzanne Friesenhahn  | Consumer Accounting Representati  | ive 11          |
| Pedro Garcia         | Operations Supervisor             | 19              |
| Richard Garcia       | Staking Techician II              | 12              |
| Alejandro Gonzales   | Warehouse Materials Handler       | 1               |
| Jesus Gonzales       | Operations Supervisor             | 21              |
| Leslie Gonzales      | Member Service Representative I   | 1               |
| Justin Gray          | Serviceman                        | 13              |
| Kole Hamilton        | Apprentice Lineman I              | 1               |
| Clifton Henke        | Technology Manager                | 6               |
| Bart Homeyer         | Dozer Operator                    | 1               |
| Troy Hughey          | Apprentice Lineman I              | 1               |
| Emelia Janysek       | Executive Assistant               | 21              |
| Patrick Janysek      | Operations Manager                | 36              |
| Cody Jarzombek       | Mechanic II                       | 1               |
| Justin Jarzombek     | Staking Techician I               | 4               |
| Steve Jonas          | Apparatus and Maintenance Techni  | cian 23         |
| Hunter Jurgajtis     | Second-Class Lineman II           | 8               |
| Teren Jurgajtis      | Maintenance Foreman               | 17              |
| Glenn Kelley         | Aerial Basket Operator            | 13              |
| Christopher Knight   | Distribution Services Manager     | 9               |
| Russell Korzekwa     | Engineering Manager               | 22              |
| Barbara Kotzur       | AMI Support Specialist            | 16              |
| Thomas Kowalik       | Building/Grounds Maintenance Tech | hnician 2       |
| Nathan Krudwig       | Apprentice Lineman I              | 1               |
| Tammy Labus          | Finance and Accounting Manager    | 38              |
| ,                    |                                   |                 |

| NAME                | TITLE                             | EARS OF SERVICE |
|---------------------|-----------------------------------|-----------------|
| Alfredo Lopez       | Serviceman                        | 8               |
| Hector Lopez        | Assistant Fleet Shop Foreman      | 21              |
| Charles Luttrell    | Apprentice Lineman II             | 4               |
| Rebecca Mueller     | Lead Member Service Representativ | ve 27           |
| Gabriel Ochoa       | Groundman                         | Less than 1     |
| Randy Ortiz         | Serviceman                        | 11              |
| Stephanie Ortiz     | Member Service Representative II  | 5               |
| Ernest Pacheco      | Serviceman                        | 35              |
| Kevin Palermo       | Second-Class Lineman II           | 12              |
| Ryan Pate           | Groundman                         | Less than 1     |
| Donna Pawelek       | Staking Coordinator               | 37              |
| Gary Pawelek        | First-Class Lineman               | 32              |
| Tosha Pennington    | Dispatcher                        | 2               |
| Irma Pesqueda       | Member Service Representative II  | 2               |
| Brenda Quintanilla  | Operations Coordinator            | 21              |
| Nicolas Quintanilla | Accounting Clerk—Fleet            | 1               |
| Candace Reynolds    | Accountant                        | 6               |
| Xavier Ribble       | IT Technician I                   | 3               |
| Paul Rodriguez      | Aerial Basket Operator            | 12              |
| Andrew Rojas        | Groundman                         | 1               |
| Clint Royal         | Serviceman                        | 25              |
| Susanne Ruple       | Member Service Manager            | 5               |
| Cody Salas          | Second-Class Lineman II           | 8               |
| Raul Salinas        | Meter Technician                  | 9               |
| Jacob Sanchez       | Staking Techician II              | 6               |
| Kimberly Sanchez    | Member Communications Coordina    | itor 3          |
| Alicia Sandoval     | Work Order Clerk                  | 8               |
| John Sauceda        | Second-Class Lineman I            | 3               |
| Tommy Shoemake      | Dozer Operator                    | 2               |
| Sonya Sizemore      | Dispatcher                        | 13              |
| Steve Stanley       | Aerial Basket Operator            | 7               |
| Zachary Swierc      | GIS Administrator                 | Less than 1     |
| Matthew Thiele      | Business Development Coordinator  | 6               |
| Megan Thompson      | IT Technician II                  | 1               |
| Rudolfo Torres      | Construction Foreman              | 17              |
| Amanda Turner       | Lead Member Service Representativ | ve 8            |
| Christopher Vajdos  | Meter Technician                  | 11              |
| Vanessa Villanueva  | Member Service Representative II  | 2               |
| Bonnie Wiatrek      | Human Resources Coordinator       | 39              |
| Darlene Woelfel     | Senior Accountant                 | 39              |
| Quintus Woelfel     | Fleet Shop Foreman                | 36              |
| Robert Zuniga       | Safety Coordinator                | 7               |

# **Service Awards**

#### **EMPLOYEES**

| Peter Dragon       | 45 |
|--------------------|----|
| Ernest Pacheco     | 35 |
| Adolfo De La Garza | 30 |
| Clint Royal        | 25 |
| Cory Ebrom         | 20 |
| Susanne Ruple      | 5  |
| Stephanie Ortiz    | 5  |
| Jacob Asebedo      | 5  |

# **Annual Meeting Program**

### Tuesday, June 13

In-Person Meeting 7 p.m.

- 1. Call Meeting to Order
- 2. Invocation
- 3. Welcome Address
- 4. Introduction of Guests
- 5. Secretary's Report of Number Present/Reading of Official Notice
- 6. Approval of 2022 Annual Meeting Minutes
- 7. Election of Directors
- 8. Naming of Canvassing Committee
- 9. Treasurer's Report
- 10. Annual Management Report
- 11. Unfinished Business
- 12. New Business
- 13. Report of Election
- 14. Adjournment of Meeting
- 15. Drawing of Attendance Prizes

### 2022 Minutes

Karnes Electric Cooperative, Inc., Annual Membership Meeting Karnes City, Texas • June 6, 2022

THE ANNUAL MEMBERSHIP Meeting of Karnes Electric Cooperative, Inc. (KEC) was held at the Karnes City ISD Performing Arts Center in Karnes City, Texas, on Monday, June 6, 2022. KEC Board President Paul Brysch called the meeting to order and called on Minister James Schendel to give the invocation. Mr. Brysch then led the Membership in the Pledge of Allegiance.

Mr. Brysch welcomed all in attendance and explained how the annual meeting format included a walkthrough style meeting from 5:30 p.m.-7:00 p.m. along with a pre-recorded President's Welcome, Treasurer's Report, and a General Manager's Report. Those same prerecorded reports were presented for the members attending the in-person meeting.

In the President's welcome, Mr. Brysch welcomed all in attendance and introduced the Board of Directors. Mr. Brysch mentioned how KEC is an essential business and over the last two years the employees have continued to adapt to the many challenges. He noted that the cooperative has continued to reevaluate business and develop policies, procedures, and systems to implement new and innovative ways to conduct business.

Mr. Brysch commented on the effects of inflation and supply chain issues that effect how the cooperative serves its members. He then thanked South Texas Electric Cooperative for their strategic decisions to hedge against market forces to protect KEC from many of the financial repercussions of the extreme winter storm Uri.

Mr. Brysch announced the cooperative moved into the new headquarters facility in September 2021. He mentioned the new facility provides much needed space, improved security, updated technology, and operational efficiencies within the cooperative. All of this was accomplished without any additional debt to our members, thanks to long term financial planning by the Board of Directors and Management. He concluded his message by thanking the membership for their attendance and support.

Mr. Brysch then asked all past and present military personnel to stand and be recognized and then introduced special guests in attendance.

Secretary-Treasurer Larry R. Schendel was given the floor and announced that 163 members were registered and that a quorum was present. He then turned the floor back over to Mr. Brysch. Mr. Brysch asked those in attendance if they wished to dispense with the reading of the Official Notice of the Annual Meeting that was published in the June 2022 issue of Texas Co-op Power magazine, which was mailed to the membership on May 26, 2022, or have it read now. A motion was made and seconded to dispense with the reading of the Official Notice of the Annual Meeting, Motion carried.

Mr. Brysch then asked those in attendance if they wished to dispense with the reading of the minutes from the August 9, 2021, Annual Meeting, also published in the June 2022 issue of Texas Coop Power magazine or have them read now. A motion was made and seconded to dispense with the reading of the minutes and approve them as published. Motion carried.

Attorney Melissa Sykes was then given the floor to conduct the election of directors. Mrs. Sykes recognized the Nominating Committee who met on Tuesday, April 5, 2022, and nominated the candidates for Districts 1 and 4.

Mrs. Sykes recognized candidates nominated by the Committee for District No. 1 and District No. 4 and announced there were no nominations by petition.

Mrs. Sykes introduced the members appointed to serve on the 2022 Canvassing Committee and instructed all the voting members to mark their ballots.

The ballots were collected by Mrs. Sykes and the Canvassing Committee, who then retired to count the votes.

Mr. Schendel then gave the Treasurer's Report for the year, 2021. He reported that the cooperative remains financially sound, ending the year with a very strong equity ratio and total net margins of \$4,288,162 and finished the year with total assets of \$202,970,400. He shared that the cooperative refunded capital credits totaling \$2,041,780, increasing the total amount of capital credits returned to members to date to \$20,430,844. Mr. Schendel concluded his report and stated that the cooperative is in excellent financial condition.

Mr. Brysch announced that the General Manager, Brad Bierstedt, could not be in attendance due to an illness. He then introduced the General Managers Pre-recorded Report.

In his report Mr. Bierstedt expressed his appreciation to the Board and Employees for their hard work and dedicated service. He discussed the cooperatives response to winter storm Uri and the continued changes made by the Texas Legislature. As a result of the storm and the feedback received from the members, the cooperative has made several key improvements to the Emergency Operations Plan. Mr. Bierstedt reported that the cooperative conducted a Member Satisfaction Survey in the summer of 2021. He now introduced Member Service Manager, Susanne Ruple, to discuss the results of the survey.

Mrs. Ruple reported that the results of the survey indicated our membership showed a great interest in text notifications for power outages and emergency situations. She mentioned that the cooperative created a process to implement notifications for various emergencies such as storms, rolling outages, natural disasters, and other events. She informed the membership that the automated telephone outage reporting system was activated in 2021, which includes a call back feature as a way to increase communications. She then provided information on the E-Sign and the PrePay program. The E-sign program will allow the cooperative to capture a signature on a membership application through an email or text message. The PrePay program will serve as another billing option for our residential members and provide them with the ability to pay as they go.

Mr. Bierstedt reported that in September of 2021 the cooperative moved into its new headquarters facility located on Highway 181 in Karnes County. He noted that the facility features expanded office space for administrative, member service, and field personnel, and includes a hardened dispatch center, a server room, a muti-purpose room, warehouse, vehicle storage and mechanical shop.

Mr. Bierstedt discussed the cooperatives focus on maintenance that will continue to improve the safety and reliability of our system. He reported that the cooperative continues to invest in pole testing, pole treatment, right-of-way clearing and vegetation management.

Mr. Bierstedt commented on the continued economic impact of the pandemic and the effects that inflation and supply chain issues have on the cooperative.

Mr. Bierstedt introduced Kimberly Sanchez, Member Communications Coordinator. Mrs. Sanchez reported on KEC's concern for the communities it serves and stated that the Cooperative partnered with CoBank Sharing Success Program. She announced that the cooperative awarded three local nonprofit organizations with \$2,500 donations with CoBank generously matching each donation for a combined total of \$15,000 in community support. The recipients included the Texas Ramp Project, Jamie's Ranch and CASA (Court Appointed Special Advocates).

Mrs. Sanchez mentioned that over the past 24 years the cooperative has awarded a total of 258 scholarships, totaling \$257,200. She then recognized the following ten 2022 winners of \$1,500 scholarships:

Arden Gisler Falls City ISD McMullen County ISD Charity Harris Falls City ISD David Saenz Devin Janysek Falls City ISD James Sartwelle Falls City ISD Jamison Bloom Goliad ISD Julia Smith Poteet ISD Makenna Albert Poth ISD Makenzie Sherrer McMullen County ISD

Makenzie Sherrer McMullen County ISE Montgomery Cain McMullen County ISE Pleasanton ISD

 ${\it Mrs. Sanchez announced that the 2022 Government-In-Action Youth Tour winner is Ariana Coolidge from McMullen County ISD.}$ 

Mr. Bierstedt recognized the following employees and directors for their dedicated service to Karnes Electric Cooperative:

| Candace Reynolds   | Accountant                          | 5 Years  |
|--------------------|-------------------------------------|----------|
| Jacob Sanchez      | Staking Tech—II                     | 5 Years  |
| Matthew Thiele     | Business Development Coordinator    | 5 Years  |
| Clifton Henke      | IT Systems Analyst                  | 5 Years  |
| Mary Ann Buehring  | Administrative Assistant—Staking    | 10 Years |
| Christopher Vajdos | Meter Technician                    | 10 Years |
| Randy M Ortiz      | Serviceman                          | 10 Years |
| Suzanne Friesenhan | Consumer Accounting Representative  | 10 Years |
| Fredrick Currie    | Line Locate Coordinator             | 15 Years |
| Barbara Kotzur     | AMI Support Specialist              | 15 Years |
| Hector Lopez       | Assistant Fleet Shop Foreman        | 20 Years |
| Emily Janysek      | Executive Assistant                 | 20 Years |
| Jesse Gonzales     | Operations Supervisor               | 20 Years |
| Brenda Quintanilla | Operations Coordinator              | 20 Years |
| Robert Bazan       | Pleasanton Warehouse/WO Coordinator | 35 Years |
| Patrick Janysek    | Operations Manager                  | 35 Years |
| Quintus Woelfel    | Fleet Shop Foreman                  | 35 Years |
| Paul T. Brysch Jr. | Board President                     | 10 Years |
| Shirley Hofmann    | Board Member                        | 25 Years |
|                    |                                     |          |

In conclusion, Mr. Bierstedt thanked all the Cooperative employees for their hard work and dedication, the Board for their service, and the Members for the opportunity to serve

Mr. Brysch then opened the meeting up for Member comments. Members were asked to limit their comments to five minutes or less. There were none.

Mr. Brysch then asked if there was any unfinished business to come before the meeting. There being none, Mr. Brysch asked if there was any new business. There was none.

Mr. Brysch now called upon Mrs. Sykes to report the official election results:

 District No. 1
 Larry R Schendel
 118

 Adrian Yanta
 32

 District No. 4
 L Scott McClaugherty IV
 153

There being no further business, upon motion made, seconded, and carried, the meeting adjourned.

Mrs. Sanchez then conducted the drawing for door prizes, which included a combination of thirty (30) gift cards, thirty (30) \$100 bill credits, a \$250 Visa gift card, and for those registrants that brought in their preprinted registration card a Grand Prize of a \$250 Visa gift card.

Paul T. Brysch, Jr. President Larry R. Schendel
Secretary-Treasurer